

To achieve this prestigious Diploma you must complete 6 of the courses listed below within a 12 month window. The courses will be held in both Manchester and Central London and the 6 modules are offered at an introductory price of £1,995 per person. Please can you tick and return the table below indicating which 6 modules you wish to attend, and your preference for location. We will then forward the calendar and get your place reserved.

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| Course Name  | Preferred location: Manchester  | Preferred location: London |
| High Impact Presenting  |  |  |
| Transition to Field Sales  |  |  |
| Time Management  |  |  |
| Maximising Social Media  |  |  |
| Major Account Sales  |  |  |
| Leadership & Management Skills |  |  |
| Change2achieve  |  |  |
| Live Telephone Coaching  |  |  |
| Closing the Sale  |  |  |
| Advanced Telephone Selling |  |  |
| Advanced Selling Skills  |  |  |
| Protection, Retention & Development of Accounts  |  |  |