

# Time Management

In these modern times we have so many choices and decisions to make everyday and without the ability to be disciplined, we fail to work out our priorities.

“Lost time is never found again”

- Benjamin Franklin

Poor time management leads to a loss in productivity, which in turn can lead to a loss of profit. We focus on:

*Self discipline  
Prioritisation  
What successful people do*

## The Masterclass

To address the challenges sales people face, Celsius Graduate Recruitment has introduced this full day masterclass to give delegates the tools to properly manage their time.

- Business focused
- Productivity
- Optimise use of time in order to maximise output and in turn increase productivity and smash targets – increased revenue and annual bonus

## Takeaways

Wasted time is a problem for all businesses. This course not only gives participants the skills they need to manage their time more effectively, but educates them about business cost and productivity. We only work with sales people within technology and so cater our course to the needs of this fast paced sector.

